

# 2022 Full-year results Financial Summary



Givaudan  
Human by nature



# Key figures

## FINANCIAL REVIEW

For the year ended 31 December

in millions of Swiss francs except earnings per share data	2022	2021
Sales	7,117	6,684
Gross profit	2,762	2,855
as % of sales	38.8%	42.7%
EBITDA <sup>a</sup>	1,476	1,482
as % of sales	20.7%	22.2%
Operating income	1,112	1,089
as % of sales	15.6%	16.3%
Income attributable to non-controlling interests	–	–
Income attributable to equity holders of the parent	856	821
as % of sales	12.0%	12.3%
Earnings per share - basic (CHF)	92.83	89.03
Earnings per share - diluted (CHF)	92.51	88.37
Operating cash flow	948	1,288
as % of sales	13.3%	19.3%
Free cash flow <sup>b</sup>	479	843
as % of sales	6.7%	12.6%

a) EBITDA defined as Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation, corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.

b) Free Cash Flow refers to operating cash flow after net investments, interest paid, lease payments and purchase and sale of own equity instruments.

For the six months ended 31 December

in millions of Swiss francs except earnings per share data	2022	2021
Sales	3,465	3,311
Gross profit	1,303	1,375
as % of sales	37.6%	41.5%
EBITDA <sup>a</sup>	660	673
as % of sales	19.0%	20.3%
Operating income	481	476
as % of sales	13.9%	14.4%
Income attributable to equity non-controlling interests	–	–
Income attributable to equity holders of the parent	416	340
as % of sales	12.0%	10.3%
Earnings per share - basic (CHF)	45.09	36.84
Earnings per share - diluted (CHF)	44.99	36.58
Operating cash flow	817	873
as % of sales	23.6%	26.4%
Free cash flow <sup>b</sup>	626	657
as % of sales	18.1%	19.8%

a) EBITDA defined as Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation, corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.

b) Free Cash Flow refers to operating cash flow after net investments, interest paid, lease payments and purchase and sale of own equity instruments.

**GROUP**

For the year ended 31 December

in millions of Swiss francs	2022	2021
Sales to third parties	7,117	6,684
EBITDA <sup>a</sup>	1,476	1,482
as % of sales	20.7%	22.2%
One off items	(10)	(22)
Comparable EBITDA	1,486	1,504
as % of sales	20.9%	22.5%
Operating income	1,112	1,089
as % of sales	15.6%	16.3%

a) EBITDA defined as Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation, corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.

**FRAGRANCE & BEAUTY**

For the year ended 31 December

in millions of Swiss francs	2022	2021
Sales to third parties	3,256	3,091
EBITDA <sup>a</sup>	698	696
as % of sales	21.4%	22.5%
One off items	(4)	(2)
Comparable EBITDA	702	698
as % of sales	21.6%	22.6%
Operating income	558	547
as % of sales	17.1%	17.7%

a) EBITDA defined as Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation, corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.

**TASTE & WELLBEING**

For the year ended 31 December

in millions of Swiss francs	2022	2021
Sales to third parties	3,861	3,593
EBITDA <sup>a</sup>	778	786
as % of sales	20.1%	21.9%
One off items	(6)	(20)
Comparable EBITDA	784	806
as % of sales	20.3%	22.4%
Operating income	554	542
as % of sales	14.4%	15.1%

a) EBITDA defined as Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation, corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.



# Consolidated financial statements

## CONSOLIDATED INCOME STATEMENT

For the year ended 31 December

in millions of Swiss francs, except for earnings per share data	2022	2021
Sales	7,117	6,684
Cost of sales	(4,355)	(3,829)
<b>Gross profit</b>	<b>2,762</b>	<b>2,855</b>
as % of sales	38.8%	42.7%
Selling, marketing and distribution expenses	(907)	(921)
Research and product development expenses	(522)	(562)
Administration expenses	(200)	(239)
Share of results of joint ventures and associates	11	2
Other operating income	47	35
Other operating expense	(79)	(81)
<b>Operating income</b>	<b>1,112</b>	<b>1,089</b>
as % of sales	15.6%	16.3%
Financing costs	(100)	(94)
Other financial income (expense), net	(84)	(30)
<b>Income before taxes</b>	<b>928</b>	<b>965</b>
Income taxes	(72)	(144)
<b>Income for the period</b>	<b>856</b>	<b>821</b>
<b>Attribution</b>		
Income attributable to non-controlling interests	–	–
Income attributable to equity holders of the parent	856	821
as % of sales	12.0%	12.3%
<b>Earnings per share – basic (CHF)</b>	<b>92.83</b>	<b>89.03</b>
<b>Earnings per share – diluted (CHF)</b>	<b>92.51</b>	<b>88.37</b>

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December

in millions of Swiss francs	2022	2021
<b>Income for the period</b>	<b>856</b>	<b>821</b>
<b>Items that may be reclassified to the income statement</b>		
<b>Cash flow hedges</b>		
Movement in fair value, net	187	54
Gains (losses) removed from equity and recognised in the consolidated income statement	8	9
Movement on income tax	(14)	(4)
<b>Exchange differences arising on translation of foreign operations</b>		
Movement in fair value arising on hedging instruments of the net assets in foreign operations	57	42
Change in currency translation	(298)	(31)
Movement on income tax	1	(2)
<b>Items that will not be reclassified to the income statement</b>		
<b>Defined benefit pension plans</b>		
Remeasurement gains (losses) of post employment benefit obligations	153	222
Movement on income tax	(23)	(40)
<b>Other comprehensive income for the period</b>	<b>71</b>	<b>250</b>
<b>Total comprehensive income for the period</b>	<b>927</b>	<b>1,071</b>
<b>Attribution</b>		
Total comprehensive income attributable to non-controlling interests	–	–
Total comprehensive income attributable to equity holders of the parent	927	1,071

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

As at 31 December

in millions of Swiss francs	31 December 2022	31 December 2021 <sup>a</sup>
<b>Assets</b>		
Cash and cash equivalents	475	274
Derivative financial instruments	21	16
Financial assets at fair value through income statement	13	4
Accounts receivable - trade	1,512	1,464
Inventories	1,423	1,380
Current tax assets	71	57
Prepayments	64	65
Other current assets	128	147
<b>Current assets</b>	<b>3,707</b>	<b>3,407</b>
Derivative financial instruments	144	37
Property, plant and equipment	2,293	2,301
Intangible assets	4,646	4,857
Deferred tax assets	112	182
Post-employment benefit plan assets	22	69
Financial assets at fair value through income statement	286	297
Interests in joint ventures and investments in associates	53	37
Other non-current assets	246	247
<b>Non-current assets</b>	<b>7,802</b>	<b>8,027</b>
<b>Total assets</b>	<b>11,509</b>	<b>11,434</b>

in millions of Swiss francs	31 December 2022	31 December 2021 <sup>a</sup>
<b>Liabilities and equity</b>		
Short-term debt	356	429
Derivative financial instruments	70	37
Accounts payable - trade and others	861	1,008
Accrued payroll & payroll taxes	164	235
Current tax liabilities	123	188
Financial liability - own equity instruments	122	148
Provisions	9	13
Other current liabilities	266	264
<b>Current liabilities</b>	<b>1,971</b>	<b>2,322</b>
Derivative financial instruments	18	61
Long-term debt	4,649	4,244
Provisions	75	83
Post-employment benefit plan liabilities	177	371
Deferred tax liabilities	270	285
Other non-current liabilities	112	127
<b>Non-current liabilities</b>	<b>5,301</b>	<b>5,171</b>
<b>Total liabilities</b>	<b>7,272</b>	<b>7,493</b>
Share capital	92	92
Retained earnings and reserves	6,614	6,365
Own equity instruments	(228)	(211)
Other components of equity	(2,246)	(2,317)
<b>Equity attributable to equity holders of the parent</b>	<b>4,232</b>	<b>3,929</b>
Non-controlling interests	5	12
<b>Total equity</b>	<b>4,237</b>	<b>3,941</b>
<b>Total liabilities and equity</b>	<b>11,509</b>	<b>11,434</b>

a) The financial position as at 31 December 2021 has been restated to reflect the acquisition price allocation adjustments for Custom Essence and DDW for a total increase of CHF 14 million explained and detailed in note 6 of the consolidated financial statements.



**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the year ended 31 December

2022 in millions of Swiss francs	Share Capital	Retained earnings and reserves	Own equity instruments	Cash flow hedges	Currency translation differences	Remeasurement of post employment benefit obligations	Equity attributable to equity holders of the parents	Non-controlling interests	Total equity
<b>Balance as at 1 January</b>	92	6,365	(211)	(89)	(1,926)	(302)	3,929	12	3,941
Income for the period		856					856	–	856
Other comprehensive income for the period				181	(240)	130	71		71
<b>Total comprehensive income for the period</b>		<b>856</b>		<b>181</b>	<b>(240)</b>	<b>130</b>	<b>927</b>	<b>–</b>	<b>927</b>
Dividends paid		(607)					(607)		(607)
Movement on own equity instruments, net			(17)				(17)		(17)
Non-controlling interests								(7)	(7)
<b>Net change in other equity items</b>		<b>(607)</b>	<b>(17)</b>				<b>(624)</b>	<b>(7)</b>	<b>(631)</b>
<b>Balance as at 31 December</b>	<b>92</b>	<b>6,614</b>	<b>(228)</b>	<b>92</b>	<b>(2,166)</b>	<b>(172)</b>	<b>4,232</b>	<b>5</b>	<b>4,237</b>

  

2021 in millions of Swiss francs	Share Capital	Retained earnings and reserves	Own equity instruments	Cash flow hedges	Currency translation differences	Remeasurement of post employment benefit obligations	Equity attributable to equity holders of the parents	Non-controlling interests	Total equity
<b>Balance as at 1 January</b>	92	6,133	(168)	(148)	(1,935)	(484)	3,490	18	3,508
Income for the period		821					821	–	821
Other comprehensive income for the period				59	9	182	250		250
<b>Total comprehensive income for the period</b>		<b>821</b>		<b>59</b>	<b>9</b>	<b>182</b>	<b>1,071</b>	<b>–</b>	<b>1,071</b>
Dividends paid		(589)					(589)		(589)
Movement on own equity instruments, net			(43)				(43)		(43)
Non-controlling interests								(6)	(6)
<b>Net change in other equity items</b>		<b>(589)</b>	<b>(43)</b>				<b>(632)</b>	<b>(6)</b>	<b>(638)</b>
<b>Balance as at 31 December</b>	<b>92</b>	<b>6,365</b>	<b>(211)</b>	<b>(89)</b>	<b>(1,926)</b>	<b>(302)</b>	<b>3,929</b>	<b>12</b>	<b>3,941</b>

**CONSOLIDATED STATEMENT OF CASH FLOWS**

For the year ended 31 December

in millions of Swiss francs	2022	2021
Income for the period	856	821
Income tax expense	72	144
Interest expense	93	86
Non-operating income and expense	91	38
<b>Operating income</b>	<b>1,112</b>	<b>1,089</b>
Depreciation of property, plant and equipment	209	204
Amortisation of intangible assets	155	186
Impairment of long-lived assets	–	3
<b>Other non-cash items</b>		
- share-based payments	4	67
- pension expense	45	45
- additional and unused provisions, net	8	18
- other non-cash items	(75)	(5)
<b>Adjustments for non-cash items</b>	<b>346</b>	<b>518</b>
(Increase) decrease in inventories	(82)	(165)
(Increase) decrease in accounts receivable	(112)	(93)
(Increase) decrease in other current assets	74	(15)
Increase (decrease) in accounts payable	(95)	167
Increase (decrease) in other current liabilities	(52)	10
<b>(Increase) decrease in working capital</b>	<b>(267)</b>	<b>(96)</b>
<b>Income taxes paid</b>	<b>(182)</b>	<b>(153)</b>
Pension contributions paid	(44)	(53)
Provisions used	(17)	(17)
<b>Cash flows from (for) operating activities</b>	<b>948</b>	<b>1,288</b>

a) The 'Acquisition of subsidiaries, net of cash acquired' cash flow has been restated to reflect the acquisition price allocation adjustments for Custom Essence and DDW explained and detailed in note 6 of the consolidated financial statements.

in millions of Swiss francs	2022	2021
Increase in long-term debt	708	316
(Decrease) in long-term debt	(2)	(14)
Increase in short-term debt	2,817	1,514
(Decrease) in short-term debt	(3,035)	(1,510)
<b>Cash flows from debt, net</b>	<b>488</b>	<b>306</b>
Interest paid	(72)	(72)
Purchase and sale of derivative financial instruments, net	5	(26)
Lease payments	(57)	(57)
Transactions of non-controlling interest	(7)	(6)
Others, net	(7)	(5)
<b>Cash flows from financial liabilities</b>	<b>350</b>	<b>140</b>
Distribution to the shareholders paid	(607)	(589)
Purchase and sale of own equity instruments, net	(51)	(69)
<b>Cash flows from (for) financing activities</b>	<b>(308)</b>	<b>(518)</b>
Acquisition of property, plant and equipment	(226)	(186)
Acquisition of intangible assets	(78)	(70)
Increase in share capital of jointly controlled entities	(1)	
Acquisition of subsidiary, net of cash acquired <sup>a</sup>		(400)
Proceeds from the disposal of property, plant and equipment	15	9
Proceeds from sales of intangible assets	–	
Interest received	11	8
Dividend received from joint ventures, associates and other investments	5	1
Purchase and sale of financial assets at fair value through income statement, net	(5)	(92)
Impact of financial transactions on investing, net	(92)	(27)
Others, net	(57)	(149)
<b>Cash flows from (for) investing activities</b>	<b>(428)</b>	<b>(906)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>212</b>	<b>(136)</b>
Net effect of currency translation on cash and cash equivalents	(11)	(1)
Cash and cash equivalents at the beginning of the period	274	411
<b>Cash and cash equivalents at the end of the period</b>	<b>475</b>	<b>274</b>